

PLATINUM EAGLE

# FOURTH QUARTER KICK OFF

## HALL OF FAME

**\$500,000**

Issued Premium

**\$7,500**

Bonus

## MVP

**\$250,000**

Issued Premium

**\$3,000**

Bonus

## ROOKIE OF THE YEAR

**\$100,000**

Issued Premium

**\$1,000**

Bonus

Qualification period takes place between 10/01/23 through 12/15/23. Only new business will qualify. Conversions and policies being rewritten on lapsed clients will not count. Applications must be received and issued during the qualification period. If commission splits are present, the premium counted toward the bonus will be proportional to the split listed on the policy. Only one tier per product is achievable. Bonus payments will be made on 12/27/23. Policies must stay in-force past the qualification and grace period to count towards the bonus. If the 12-month persistency falls below 70%, ELCO reserves the right to chargeback the bonus. ELCO Mutual reserves the right to alter and/or end this program at any time without notice. ELCO's decisions on whether a producer qualifies are final and conclusive. All payouts are subject to state regulation and are void where prohibited by law. Payout(s) are made payable to the writing agent or agency that receives commissions. The payout(s) will count towards earnings and will be taxed accordingly. Production bonuses cannot be assigned to another producer/agency without written consent from all parties.

Q4B-PE-10-23





G O L D E N E A G L E

# FOURTH QUARTER KICK OFF

## HALL OF FAME

**\$50,000**

Issued Premium

**\$7,500**

Bonus

## MVP

**\$25,000**

Issued Premium

**\$3,000**

Bonus

## ROOKIE OF THE YEAR

**\$10,000**

Issued Premium

**\$1,000**

Bonus

ELCO MUTUAL LIFE & ANNUITY



Qualification period takes place between 10/01/23 through 12/15/23. Only new business will qualify. Conversions and policies being rewritten on lapsed clients will not count. Applications must be received and issued during the qualification period. If commission splits are present, the premium counted toward the bonus will be proportional to the split listed on the policy. Only one tier per product is achievable. Bonus payments will be made on 12/27/23. Policies must stay in-force past the qualification and grace period to count towards the bonus. If the 12-month persistency falls below 70%, ELCO reserves the right to chargeback the bonus. ELCO Mutual reserves the right to alter and/or end this program at any time without notice. ELCO's decisions on whether a producer qualifies are final and conclusive. All payouts are subject to state regulation and are void where prohibited by law. Payout(s) are made payable to the writing agent or agency that receives commissions. The payout(s) will count towards earnings and will be taxed accordingly. Production bonuses cannot be assigned to another producer/agency without written consent from all parties.

Q4B-GE-10-23