# **Multi-Year Guaranteed Rates**

TERM	1 YR	2 YR	3 YR	5 YR	7 YR	10 YR
RATE (APY <sup>3</sup> )	4.75%	4.90%	5.00%	5.25%	5.25%	5.25%



### **CONTINUATION OPTION**

The one, two, and three-year contracts offer a 30-day window to continue the contract at a designated rate, while assuming the five-year withdrawal schedule, at the end of the initial term. During this window, clients can also withdraw the funds or transfer them into a new contract. The continuation rate (subsequent guarantee rate) for the one, two, and three year term is designated at the time of sale. For example, using the rates below, if a client purchases a 3-year guaranteed term at 5.00%, they will be given the option to continue their contract for two more years at 5.00% guaranteed! The rollover rates for each option are listed below.

#### **Rollover Rates Under The Continuation Option**

INITIAL TERM	1 YR	2 YR	3 YR		
RATE (APY <sup>3</sup> )	5.00%	5.00%	5.00%		

## **PRODUCT DETAILS**

NQ = Non-Qualified Q= Qualified

MAXIMUM ISSUE AGE (1, 2, 3 & 5 YR): Age 90<sup>1</sup> MINIMUM PREMIUM (Q): \$5,000 MAXIMUM PREMIUM (1, 2, 3 & 5 YR): \$500,000 MAXIMUM ISSUE AGE (7 & 10 YR): Age 85<sup>1</sup> MINIMUM PREMIUM (NQ): \$10,000 MAXIMUM PREMIUM (7 & 10 YR): \$1,000,000

Funds can only be added within the first 90 days.

#### **Withdrawal Charges**

GUARANTEED	CONTRACT YEAR										
TERM	1	2	3	4	5	6	7	8	9	10	11+
1 YEAR	5%	0%									
2 YEAR	5%	4%	0%								
3 YEAR	5%	4%	3%	0%							
5 YEAR	5%	4%	3%	2%	1%	0%					-
7 YEAR	<b>9</b> %	8%	7%	6%	5%	4%	3%	0%			
10 YEAR	<b>9</b> %	8%	7%	6%	5%	4%	3%	2%	1%	0%	-

\*Once per year beginning in the second contract year. Provision is available in the first year on 10-year terms. Remaining principal, not original. Available in: AK, AL, AR, AZ, CA, CO, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NM, NV, OH, OK, OR, PA, SC, SD, TN, TX, UT, VA, WA, WI, WV, & WY. Rates effective: 03/15/2024. Product availability subject to change.

<sup>1</sup>Age-nearest-birthday. <sup>2</sup>The 15% penalty free withdrawal is available in the first contract year on the 10-year MYGA term after 30 days. <sup>3</sup>APY = Annual Percentage Yield. Form Numbers: (1-Yr) ICC19-MYGA1-19, (2-Yr) ICC19-MYGA2-19, (3-Yr) ICC19-MYGA3-19, (5-Yr) ICC19-MYGA5-19, (7-Yr) ICC19-MYGA7-19 & (10-Yr) ICC19-MYGA9-19. Policy forms may vary by state. Each contract has a minimum guaranteed rate after the guaranteed term(s) of 3.00% APY. ELCO Mutual and its representatives do not offer tax or legal advice. Not FDIC insured. Rates subject to change. MYGARS-03-24